## Report of the Directors and

## Audited Financial Statements for the Year Ended 31 October 2012

<u>for</u>

Solar Windows limited



COMPANY REGISTERED NUMBER: 02678809 (England and Wales)

# Contents of the Financial Statements for the Year Ended 31 October 2012

	Page
Company Information	1
Report of the Directors	2
Report of the Independent Auditors	4
Profit and Loss Account	6
Balance Sheet	7
Cash Flow Statement	8
Notes to the Cash Flow Statement	9
Notes to the Financial Statements	10

## Company Information for the Year Ended 31 October 2012

**DIRECTORS:** 

Mr C P Lewis Mrs C Lewis

**SECRETARY:** 

Mrs C Lewis

**REGISTERED OFFICE:** 

Unit 15B

Bedwas House Industrial Estate

Bedwas Caerphilly CF83 8DW

**REGISTERED NUMBER:** 

02678809 (England and Wales)

**AUDITORS:** 

Neil Hodge & Co Limited Chartered Accountants and Statutory Auditors 106a Commercial Street

Risca Gwent NP11 6EE

Report of the Directors for the Year Ended 31 October 2012

The directors present their report with the financial statements of the company for the year ended 31 October 2012

## PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the manufacture of uPVC windows, doors and related products

## **REVIEW OF BUSINESS**

The company continued to perform well during the year, maintaining its turnover and profitability It continues to win good contracts, and future success is dependent on that being maintained The company has a healthy order book

#### **DIVIDENDS**

The total dividends paid for the year were £190,000

### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 November 2011 to the date of this report

Mr C P Lewis Mrs C Lewis

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Report of the Directors for the Year Ended 31 October 2012

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information

### **AUDITORS**

The auditors, Neil Hodge & Co Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD:

Mr C P Lewis - Director

30 July 2013

## Report of the Independent Auditors to the Members of Solar Windows limited

We have audited the financial statements of Solar Windows limited for the year ended 31 October 2012 on pages six to fourteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page two, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 October 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

## Report of the Independent Auditors to the Members of Solar Windows limited

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Neil Horge

Neil Hodge (Senior Statutory Auditor) for and on behalf of Neil Hodge & Co Limited Chartered Accountants and Statutory Auditors 106a Commercial Street Risca Gwent NP11 6EE

30 July 2013

## Profit and Loss Account for the Year Ended 31 October 2012

	Notes	31 10 12 £	31 10 11 £
TURNOVER		10,235,712	10,592,176
Cost of sales		7,818,246	8,055,414
GROSS PROFIT		2,417,466	2,536,762
Administrative expenses		1,078,565	995,039
		1,338,901	1,541,723
Other operating income		41,684	20,817
OPERATING PROFIT	3	1,380,585	1,562,540
Interest receivable and similar income		24,198	4,831
PROFIT ON ORDINARY ACTIVI'S BEFORE TAXATION	ΓIES	1,404,783	1,567,371
Tax on profit on ordinary activities	4	359,997	425,000
PROFIT FOR THE FINANCIAL Y	'EAR	1,044,786	1,142,371

## **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year

## TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

The notes form part of these financial statements

## Balance Sheet 31 October 2012

		31 10	12	31 10	11
SAMPR A COMMO	Notes	£	£	£	£
FIXED ASSETS Tangible assets	6		496,663		361,569
CURRENT ASSETS Stocks	7	716,404		751,870	
Debtors	8	1,594,930		1,605,916	
Cash at bank and in hand		4,447,616		3,955,018	
		6,758,950		6,312,804	
CREDITORS Amounts falling due within one year	9	1,405,721		1,679,267	
NET CURRENT ASSETS			5,353,229		4,633,537
			<del></del>		
TOTAL ASSETS LESS CURRENT	LIABILIT	TIES	5,849,892		4,995,106
CAPITAL AND RESERVES					
Called up share capital	11		100		100
Profit and loss account	12		5,849,792		4,995,006
SHAREHOLDERS' FUNDS	16		5,849,892		4,995,106
			<del></del>		<del></del> _=

The financial statements were approved by the Board of Directors on 30 July 2013 and were signed on its behalf by

Mr C P Lewis - Director

COMPANY REGISTERED NUMBER: 02678809 (England and Wales)

The notes form part of these financial statements

## Cash Flow Statement for the Year Ended 31 October 2012

	Notes	31 10 12 £	31 10 11 £
Net cash inflow from operating activities	1	1,436,306	1,752,471
Returns on investments and servicing of finance	2	24,198	4,831
Taxation		(424,194)	(472,138)
Capital expenditure	2	(353,712)	(189,899)
Equity dividends paid		(190,000)	(145,003)
Increase in cash in the period		492,598	950,262
Reconciliation of net cash flow	2		
to movement in net funds	3	402.500	050.040
Increase in cash in the period		492,598	950,262
Change in net funds resulting from cash flows		492,598	950,262
Movement in net funds in the per	riod	492,598	950,262
Net funds at 1 November		3,955,018	3,004,756
Net funds at 31 October		4,447,616	3,955,018

## Notes to the Cash Flow Statement for the Year Ended 31 October 2012

## 1 RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

			31 10 12	31 10 11
			£	£
	Operating profit		1,380,585	1,562,540
	Depreciation charges		217,068	184,035 687
	Loss on disposal of fixed assets		1,550	
	Decrease/(increase) in stocks Decrease in debtors		35,466 10,986	(118,677) 87,829
	(Decrease)/increase in creditors		(209,349)	36,057
	(Decrease)/mercase in creditors		(209,349)	
	Net cash inflow from operating activities		1,436,306	1,752,471
2	ANALYSIS OF CASH FLOWS FOR HEADINGS STATEMENT	NETTED IN THE C	CASH FLOW	
			31 10 12 £	31 10 11 £
	Returns on investments and servicing of finance Interest received		24,198	_4,831
	Net cash inflow for returns on investments and ser finance	vicing of	24,198	4,831
	mance		24,176	
	Capital expenditure			
	Purchase of tangible fixed assets		(358,880)	(291,014)
	Sale of tangible fixed assets		5,168	<u>101,115</u>
	Net cash outflow for capital expenditure		<u>(353,712</u> )	<u>(189,899</u> )
3	ANALYSIS OF CHANGES IN NET FUNDS			
		At		At
		1 11 11 £	Cash flow £	31 10 12 £
	Net cash			
	Cash at bank and in hand	3,955,018	492,598	4,447,616
		3,955,018	492,598	4,447,616
	Total	3,955,018	492,598	4,447,616

The notes form part of these financial statements

## Notes to the Financial Statements for the Year Ended 31 October 2012

#### 1 ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax

## Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Freehold property
Plant and machinery

- 10% on cost

- 20% on cost

Fixtures and fittings

- 25% on reducing balance

Motor vehicles

- 25% on cost

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

## Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

## Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate

### 2 STAFF COSTS

	31 10 12	31 10 11
	£	£
Wages and salaries	1,356,146	1,298,696
Other pension costs	5	100,000
	1,356,146	1,398,696

# Notes to the Financial Statements - continued for the Year Ended 31 October 2012

2	STAFF	COSTS	continued
4	SIAFF	CO313-	continueu

	The average monthly number of employees during the year was as follows	31 10 12	31 10 11
	Production Staff	49	47
	Office and Management Administration staff	6 9	6 9
	Administration staff		
		64	<u>62</u>
3	OPERATING PROFIT		
	The operating profit is stated after charging		
		31 10 12 £	31 10 11 £
	Hire of plant and machinery	27,405	9,557
	Other operating leases	166,521	157,599
	Depreciation - owned assets Loss on disposal of fixed assets	217,068 1,550	184,035 687
	Auditors' remuneration	5,000	6,500
		<del></del>	
	Directors' remuneration	15,033	14,789
	Directors' pension contributions to money purchase schemes	<del></del>	100,000
	The number of directors to whom retirement benefits were accruing was as fo	llows	
	Money purchase schemes	2	2
4	TAXATION		
	Analysis of the tax charge		
	The tax charge on the profit on ordinary activities for the year was as follows	31 10 12	31 10 11
		£	£
	Current tax	250.007	125.000
	UK corporation tax	359,997	425,000
	Tax on profit on ordinary activities	359,997	425,000
	UK corporation tax has been charged at 24 80% (2011 - 26%)		

# Notes to the Financial Statements - continued for the Year Ended 31 October 2012

5	DIVIDENDS					
					31 10 12 £	31 10 11 £
	Ordinary shares of £1 each Interim				190,000	145,000
					<del></del>	<del></del>
6	TANGIBLE FIXED ASSE	TS		_		
		Freehold property	Plant and machinery	Fixtures and fittings	Motor vehicles £	Totals £
	COST	£	£	£	£	L
	At 1 November 2011 Additions	56,388 -	1,839,408 190,235	144,572 -	211,623 168,645	2,251,991 358,880
	Disposals	<del></del>			<u>(61,701</u> )	(61,701)
	At 31 October 2012	56,388	2,029,643	144,572	318,567	2,549,170
	DEPRECIATION					
	At 1 November 2011	55,574	1,572,835	123,905	138,108	1,890,422
	Charge for year	408	141,446	9,117	66,097	217,068
	Eliminated on disposal	<del></del>			(54,983)	(54,983)
	At 31 October 2012	55,982	1,714,281	133,022	149,222	2,052,507
	NET BOOK VALUE					
	At 31 October 2012	406	315,362	11,550	169,345	496,663
	At 31 October 2011	814	266,573	20,667	73,515	361,569
7	STOCKS					
,	STOCKS				31 10 12	31 10 11
	~ .				£	£
	Stocks				<u>716,404</u>	751,870
8	DEBTORS: AMOUNTS F	ALLING DUE	E WITHIN ONI	E YEAR		
					31 10 12 £	31 10 11 £
	Trade debtors				1,545,555	1,496,082
	Other debtors				49,375	41,772
	Prepayments and accrued in	come				68,062
					1,594,930	1,605,916
					<del></del>	

# Notes to the Financial Statements - continued for the Year Ended 31 October 2012

Ordinary

100

9	CREDITORS: AMOUNTS FALLING DUE WITH	IN ONE VEAD		
	CREDITORS. AMOUNTS PALEING DUE WITH	IN ONE TEAK	31 10 12 £	31 10 11 £
	Trade creditors Tax Social security and other taxes		598,847 360,304 35,842	811,099 424,501 61,663
	VAT Other creditors		71,931 -	58,931 5,000
	Accrued expenses		338,797 1,405,721	318,073 1,679,267
				<del></del>
10	OPERATING LEASE COMMITMENTS			
	The following operating lease payments are committed	to be paid		
				nd and Idings
			31 10 12 £	31 10 11 £
	Within one year Between one and five years In more than five years		101,500 406,000 569,000	101,500 406,000 670,500
			1,076,500	1,178,000
11	CALLED UP SHARE CAPITAL			
	Allotted, issued and fully paid Number Class	Nominal	31 10 12	31 10 11

value

£1

£

100

£

100

## Notes to the Financial Statements - continued for the Year Ended 31 October 2012

## 12 RESERVES

12	RESERVES		Profit and loss account £
	At 1 November 2011		4,995,006
	Profit for the year		1,044,786
	Dividends		_(190,000)
	At 31 October 2012		5,849,792
13	CAPITAL COMMITMENTS		
		31 10 12	31 10 11
	Contracted but not provided for in the	£	£
	Contracted but not provided for in the financial statements		140.000
	inianciai statements	-	170,000

## 14 RELATED PARTY DISCLOSURES

The company rents its premises from the companys pension scheme

The Directors have a majority shareholding in Interframe (South West) Limited, a company incorporated in the UK

At the year end that company owes Solar Windows £115,011 (2011 £160,472)

During the year the company purchased windows from Interframe to the value of £175,167 ( 2011 £79,909), and £9,326 (2011 £34,224) was still owing to Interframe at the year end. The windows were purchased on arms length terms

### 15 ULTIMATE CONTROLLING PARTY

The company is controlled by Mr Carl Lewis, who owns 51 of the 100 shares Mrs C Lewis owns 49 shares

### 16 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	31 10 12	31 10 11
	£	£
Profit for the financial year	1,044,786	1,142,371
Dividends	<u>(190,000)</u>	_(145,000)
Net addition to shareholders' funds	854,786	997,371
Opening shareholders' funds	<u>4,995,106</u>	3,997,735
Closing shareholders' funds	5,849,892	4,995,106