FINANCIAL STATEMENTS
31 OCTOBER 2011

Charity Number 1073048

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FINANCIAL STATEMENTS

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MEMBERS OF THE BOARD AND PROFESSIONAL ADVISERS

REGISTERED CHARITY NAME

The Rona Trust (Rona Sailing Project)

CHARITY NUMBER

1073048

COMPANY REGISTRATION NUMBER

03650377

PRINCIPAL OFFICE

Hanger 1 Universal Marina

Crableck Lane Sarisbury Green Southampton Hampshire SO31 7ZN

REGISTERED OFFICE

Hanger 1 Universal Marina

Crableck Lane Sarisbury Green Southampton Hampshire 5031 7ZN

TRUSTEES

Sir lan Amory Bt (Chairman)

Dr Duncan Farrant Alan Richardson Andrew Searle Christopher Wolley MBE

Giles Thorley

William Whitehouse-Vaux

Stephen Glancey (Appointed 1 November 2010)

SECRETARY

Barry Easton-Corke

INDEPENDENT EXAMINER

Michael Dawe FCA

Menzies LLP Wentworth House 4400 Parkway Whiteley Hampshire PO15 7FJ

BANKERS

Lloyds TSB Bank Plc 43 West Street Fareham Hampshire PO16 0BE

CAF Bank Limited 25 Kings Hill Avenue

Kings Hill West Malling Kent ME19 4JQ

TRUSTEES ANNUAL REPORT

YEAR ENDED 31 OCTOBER 2011

The trustees, who are also directors for the purposes of company law, have pleasure in presenting their report and the unaudited financial statements of the charity for the year ended 31 October 2011

REFERENCE AND ADMINISTRATIVE DETAILS

Reference and administrative details are shown in the schedule of members of the board and professional advisers on page 1 of the financial statements

THE TRUSTEES

The trustees who served the company during the period were as follows

Sir Ian Amory Bt (Chairman) Dr Duncan Farrant Alan Richardson Andrew Searle Christopher Wolley MBE Giles Thorley William Whitehouse-Vaux Stephen Glancey

Stephen Glancey was appointed as a trustee on 1 November 2010

STRUCTURE, GOVERNANCE AND MANAGEMENT

The charity was started by the Right Honourable Derick Heathcoat Amory, Viscount Amory as a private charitable venture in 1960, and formalised as a charitable settlement on 1 July 1961. The Rona Trust was first registered as a charity on 1 December 1966 and became a company limited by guarantee on 1st November 1998 (Charity No 1073048).

None of the trustees have any beneficial interest in the company All of the trustees are members of the company and guarantee to contribute £1 in the event of a winding up

The trustees have assessed the major risks to which the charity is exposed, and are satisfied that systems are in place to mitigate exposure to the major risks

The Trustees continually monitor all volunteers for their suitability for maining sail training voyages and ensure that, where required, they hold the appropriate Royal Yachting Association (RYA) qualifications. Checks are also made with the Criminal Records Bureau. The trustees have also established a revalidation process so that skippers are reassessed at regular intervals to ensure that the highest standards of seamanship are maintained.

The Trustees also ensure that the Trust's sail training vessels comply with the appropriate certification laid down by the Maritime and Coastguard Agency (MCA)

OBJECTIVES AND ACTIVITIES FOR THE PUBLIC BENEFIT

The main objective of the Rona Trust (Rona Sailing Project) is to provide opportunities, through sail training, for young people to develop a sense of responsibility, resourcefulness and teamwork, which will help them throughout their lives. This objective has been extended to people who are hearing impaired, visually impaired, are cancer patients, are mental health patients or who have learning difficulties.

The trustees confirm that they have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing the Charity's aims and objectives and in planning future activities

TRUSTEE INDUCTION AND TRAINING

Trustees are regularly briefed on their legal obligations and meet key employees and other trustees. They are regularly provided with management accounts, business plans and relevant governance documentation.

TRAINING

A comprehensive training programme has been provided for our volunteers, which includes the annual familiarisation voyages, RYA diesel courses, Sea Survival, First Aid courses and Boat Handling courses

PROJECT MEMBERS

The Trustees are grateful to the more than 300 active volunteers who continued to support the Trust so well In 2011, 54 Skippers, 37 Mates, 83 Watch Officers and 63 Watch Leaders' berths were filled by the volunteers. At the end of the season, 3 Mates were invited to become Skippers. In addition, 3 Watch Officers were promoted to Mate, 4 Supernumeraries were promoted to Watch Officer and 13 Watch Leaders promoted to Watch Officer Subject to attending the final training weekend, we will have a further 34 newly qualified Watch Leaders. A result of our long term training programme and volunteer retention is that two-thirds of our current Skippers started as trainees.

TRUSTEES ANNUAL REPORT (continued)

YEAR ENDED 31 OCTOBER 2011

ACHIEVEMENTS AND PERFORMANCE

The increase in voyage costs for 2011 did not impact on crew numbers. There were 436 berths available on STVs, 395 trainees sailed giving a 91% occupancy. 321 trainees sailed for the first time. There was one STV cancelled this year when Worcester College were forced to cancel at the last minute and the yacht was then utilised for Afterguard training.

The special voyages were very successful with Gemini, Mind, Sense, Welcombe Hills School and Sail4Cancer all completing their planned programmes

New organisations with special needs that sailed with us this year were Hassocks School, Reach Out, Sonus and Treetop School

Other organisations that sailed with us were Stokes Bay SC, Interpub, St Edmonds CCF, Boscombe Down graduates, Heineken Graduates, Amber, Customs and Excise and John Lewis Sailing club. This year a total of 18 new organisations sent trainees to us

The 2011 Tall Ships Race was completed successfully with no major incidents. In total there were 45 trainee berths available and 41 were filled with 3 trainees sailing for the first time. The crews were a credit to the Project with excellent reports coming from all ports and the race organisers. The extensive refit of Rona II proved its worth with her returning home in excellent condition.

This year Lady Shona has been very well utilised and has been out for virtually every weekend since March. We have also chartered her to ASTO for the Training Young Skippers programme. A group of young afterguard also chartered her for an extended cruise of the Channel Islands with crew changes on the islands.

FINANCIAL REVIEW

During the year, the charity received unrestricted donations of £327,283 (2010 £320,642)

It is the policy of the charity that cash reserves should be maintained throughout the year at a level equivalent to two month's expenditure. This has not been achieved over the year under review though at the year end, cash reserves were adequate.

The steps taken by the trustees to increase income have resulted in a small surplus for the year under review

Efforts will be maintained with a view to bringing these reserves up to the desired level

DONATIONS

In addition to our core funding from the Amory and Searle Trusts, we were grateful to receive gifts from many donors including, Mr Giles Thorley, the Hammond Innes Bursary Scheme administered by ASTO, Interpub, Bank of America and Mr Alan Stannah

RESPONSIBILITIES OF THE TRUSTEES

The trustees (who are also the directors of the Rona Trust (Rona Sailing Project) for the purposes of company law) are responsible for preparing the Trustees Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the trustees to prepare financial statements for each financial year. Under that law the trustees have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charitable company and the income and expenditure of the charitable company for that period.

In preparing these financial statements, the trustees are required to

select suitable accounting policies and then apply them consistently,

observe the methods and principles in the Charities SORP,

make judgements and accounting estimates that are reasonable and prudent,

state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation

TRUSTEES ANNUAL REPORT (continued)

YEAR ENDED 31 OCTOBER 2011

RESPONSIBILITIES OF THE TRUSTEES (continued)

The trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charitable company's transactions and disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT EXAMINER

Michael Dawe FCA has been re-appointed as independent examiner for the ensuing year

Registered office Hanger 1 Universal Marina Crableck Lane Sarisbury Green Southampton Hampshire SO31 7ZN

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Signed by order of the trustees

Barry Easton-Corke Company Secretary

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INDEPENDENT EXAMINER'S REPORT TO THE MEMBERS OF THE RONA TRUST (RONA SAILING PROJECT)

YEAR ENDED 31 OCTOBER 2011

I report on the accounts of the charity for the year ended 31 October 2011 set out on pages 6 to 13

RESPECTIVE RESPONSIBILITIES OF TRUSTEES AND INDEPENDENT EXAMINER

The charity's trustees (who are also the directors of the Rona Trust (Rona Sailing Project) for the purposes of company law) are responsible for the preparation of the accounts. The charity's trustees consider that an audit is not required for this year (under section 43(2) of the Charities Act 1993 (the 1993 Act), as amended by section 28 of the Charities Act 2006) and that an independent examination is needed

Having satisfied myself that the charity is not subject to audit under company law and is eligible for independent examination, it is my responsibility to

- examine the accounts (under section 43(3)(a) of the 1993 Act, as amended),
- to follow the procedures laid down in the General Directions given by the Charity Commission (under section 43(7)(b) of the 1993 Act, as amended), and
- to state whether particular matters have come to my attention

BASIS OF INDEPENDENT EXAMINER'S STATEMENT

My examination was carried out in accordance with the General Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently I do not express an audit opinion on whether the accounts present a 'true and fair view'.

INDEPENDENT EXAMINER'S STATEMENT

In connection with my examination, no matter has come to my attention

- (1) which gives me reasonable cause to believe that in any material respect the trustees have not met the requirements to ensure that
 - · proper accounting records are kept (in accordance with section 386 of the Companies Act 2006), and
 - accounts are prepared which agree with the accounting records, comply with the accounting requirements of section 396 of the Companies Act 2006 and with the methods and principles of the Statement of Recommended Practice Accounting and Reporting by Charities, or

(2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached

Michael Dawe FCA

Independent examiner

Menzies LLP Wentworth House 4400 Parkway Whiteley Hampshire PO15 7FJ

February 2012

STATEMENT OF FINANCIAL ACTIVITIES (INCORPORATING THE INCOME AND EXPENDITURE ACCOUNT)
YEAR ENDED 31 OCTOBER 2011

	Note	Total Funds 2011 £	Total Funds 2010 £
INCOMING RESOURCES			
Incoming resources from generating funds	2	227 202	220 6 42
Donations Investment income	2 3	327,283 73	320,642 48
Investment income Other incoming resources	4	95,418	68,124
TOTAL INCOMING RESOURCES		422,774	388,814
RESOURCES EXPENDED			
Charitable activities	5/6	(392,004)	(513,097)
Governance costs	7	(8,945)	(10,260)
TOTAL RESOURCES EXPENDED		(400,949)	(523,357)
NET INCOMING/(OUTGOING) RESOURCES FOR THE YEAR/NET INCOME/(EXPENDITURE) FOR THE YEAR	10	21,825	(134,543)
RECONCILIATION OF FUNDS Total funds brought forward		1,149,970	1,284,513
TOTAL FUNDS CARRIED FORWARD		1,171,795	1,149,970

The Statement of Financial Activities includes all gains and losses in the year and therefore a statement of total recognised gains and losses has not been prepared

All of the above amounts relate to continuing activities

The notes on pages 8 to 13 form part of these financial statements.

BALANCE SHEET

31 OCTOBER 2011

		2011		2010	
	Note	£	£	£	£
FIXED ASSETS					
Tangıble assets	12		1,067,747		1,074,670
CURRENT ASSETS					
Stocks	14	1,200		1,200	
Debtors	15	24,622		28,921	
Cash at bank and in hand		85,512		65,352	
		111,334		95,473	
CREDITORS. Amounts falling due within		-		·	
one year	16	(7,286)		(20,173)	
NET CURRENT ASSETS			104,048		75,300
TOTAL ASSETS LESS CURRENT LIABILITIES			1,171,795		1,149,970
NET ASSETS			1,171,795		1,149,970
					
FUNDS	4.0		1 171 705		1 1 40 070
Unrestricted income funds	18		1,171,795		1,149,970
TOTAL FUNDS			1,171,795		1,149,970

The trustees are satisfied that the company is entitled to exemption from the provisions of the Companies Act 2006 (the Act) relating to the audit of the financial statements for the year by virtue of section 477(2), and that no member or members have requested an audit pursuant to section 476(1) of the Act

The trustees acknowledge their responsibilities for

- (i) ensuring that the company keeps adequate accounting records which comply with section 386 of the Act, and
- (ii) preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its profit or loss for the financial year in accordance with the requirements of section 393, and which otherwise comply with the requirements of the Act relating to financial statements, so far as applicable to the company

These financial statements were approved by the members of the committee on the and are signed on their behalf by

Sir lan Amory Bt Chairman

Company Registration Number 03650377

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 OCTOBER 2011

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom accounting standards, the Statement of Recommended Practice "Accounting and Reporting by Charities" issued in March 2005 (SORP 2005) and the Companies Act 2006

Cash flow statement

The trustees have taken advantage of the exemption in Financial Reporting Standard No 1 (revised) from including a cash flow statement in the financial statements on the grounds that the company is small

Fixed assets

All fixed assets are initially recorded at cost

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Workshop equipment
Office equipment
Motor vehicles

- 33% straight line - 10% straight line - 20% straight line

Motor tenders

- 10% straight line with residual value of £500

No depreciation is provided in respect of yachts as it is the charity's policy to maintain the yachts in immaculate condition such that the residual values of the yachts are at least the same as the costs

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the statement of financial activities on a straight line basis.

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

Incoming resources

Donations, legacies and other forms of voluntary income are recognised as incoming resources when receivable, except in so far as they are incapable of financial measurement

Trading income is shown net of related expenses as this better reflects the contribution of these activities to the charity

Income tax recoverable in relation to donations received under Gift Aid or deed of covenant is recognised at the time of the donation

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs can not be directly attributed to particular headings they have been allocated to activities on a basis consistent with use of the resources.

Fundraising costs are those incurred in seeking voluntary contributions and do not include the costs of disseminating information in support of the charitable activities. Support costs are those costs incurred directly in support of expenditure on the objects of the charity.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 OCTOBER 2011

1. ACCOUNTING POLICIES (continued)

Accumulated funds

The unrestricted and designated funds are available for use at the discretion of the trustees in furtherance of the general objectives of the charity. The segregation of the funds is because the trustees wish to show the split between the operational arm of the charity (Rona Sailing Project) and the investment arm (Rona Trust).

Restricted funds are funds which are to be used in accordance with the specific restrictions imposed by donors or which have been raised by the charity for particular purposes. The costs of raising and administering such funds are charged against the specific fund.

2. DONATIONS

		Unrestricted	Total Funds	Total Funds
		Funds	2011	2010
	Viscount Among Trust	£ 92,000	£ 92,000	£ 84,300
	Viscount Amory Trust Searle Trust	54,076	54,076	88,076
	Association of Sea Training Organisations	19,841	19,841	29,136
	Giles Thorley	6,750	6,750	8,250
	Interpub	11,777	11,777	10,000
	Afterguard donations	32,889	32,889	25,810
	Gift Aid	7,681	7,681	3,636
	Corporates	50,874	50,874	42,116
	Transatlantic	-	· •	100
	Sundry donations	51,395	51,395	29,218
	·	227.202	227.207	220 642
		327,283	327,283	320,642
3.	INVESTMENT INCOME			
-		Unrestricted	Total Funds	Takal C da
		Funds	2011	Total Funds 2010
		runus £	2011 £	2010 £
	Bank interest receivable	73	73	48
	Bailt illerest receivable			
4	OTHER INCOMING RESOURCES			
		Unrestricted Funds	Total Funds 2011	Total Funds 2010
		£	£	£
	Unrestricted funds other income	95,397	95,397	64,450
	Miscellaneous income	21	21	3,674
		95,418	95,418	68,124
5.	COSTS OF CHARITABLE ACTIVITIES BY FUND TYPE			
		Unrestricted	Total Funds	Total Funds
		Funds	2011	2010
		£	£	£
	Vessel costs	242,799	242,799	297,577
	Support costs	149,205	149,205	215,520
		392,004	392,004	513,097
6.	COSTS OF CHARITABLE ACTIVITIES BY ACTIVITY TYPE			
	Activities	.		
	undertaken		Total Funds	Total Funds
	directly		2011	2010
	£	£	£	£
	Vessel costs 242,799		392,004	513,097
		· <u> </u>		

NOTES TO THE FINANCIAL STATEMENTS

7.	GOVERNANCE COSTS			
		Unrestricted Funds	Total Funds 2011	Total Funds 2010
	Accountancy	£ 8,945	<u>£</u> 8,945	£ 10,260
	Accountancy costs comprise payments made to the financial statements and also for the provision	the Independent Examiner for of other services by Menzies L	r carrying out an LP	examination of
8.	ANALYSIS OF SUPPORT COSTS	•		
			Total 2011	Total 2010
			£	£
	Staff costs		82,970	82,400
	Fundraising		703	416
	Loss /(profit) on disposal of assets		-	68,747
	Depreciation		6,924	10,403
	Rent, rates and service charges		29,832	29,247 224
	Repairs and maintenance Subscriptions		965	633
	Entertainment		500	107
	Motor vehicle and travel expenses		10,125	3.919
	Telephone		3,280	2,909
	Miscellaneous		777	8,346
	Courses and training		4,900	780
	Postage and stationery		5,923	4,739
	Bank charges and interest payable		1,754	1,822
	HP/Finance lease charges		552	828
			149,205	215,520
9.	ANALYSIS OF ACTIVITIES UNDERTAKEN DIRECT	LY		
		2011		2010
		£		£
	Vessel costs			
	Wages/salaries	61,421		59,669
	Boat repairs	56,495		101,769
	Food expenses	35,590 34,031		37,952
	Fuel and berthing expenses Race expenses	24,931 10,981		25,070 16,367
	Crew travel expenses	1,240		3,126
	Crew clothing expenses	15,623		11,353
	Insurance	29,513		37,551
	Meetings and conferences	6,350		4,720
	Hunter expenses	655		· -
	•	242,799		297,577
	Total vessel costs	242,799		297,577
10	NET INCOMING/(OUTGOING) RESOURCES FOR T	THE YEAR		
	This is stated after charging			
		2011 £		2010 £
	Depreciation	6,924		10,403
	Loss /(profit) on disposal of assets	0,924		68,747
	Total (b) out of any oral of assets			

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 OCTOBER 2011

11. STAFF COSTS AND EMOLUMENTS

Total staff cost	were as	follows:
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	2011	2010
	£	£
Wages and salaries	131,451	128,983
Social security costs	12,940	13,086
	144,391	142,069

Particulars of employees:

The average number of employees during the year, calculated on the basis of full-time equivalents, was as follows

	2011	2010
	No	No
Number of maintenance staff	3	3
Number of administrative staff	2	2
		
	5	5
	——	

No employee received remuneration of more than £60,000 during the year (2010 - Nil)

12. TANGIBLE FIXED ASSETS

	Yachts £	Motor Tenders £	Workshop Equipment £	Office and equipment	Motor Vehicles £	Total £
COST At 1 Nov 2010 and 31 Oct 2011	1,043,958	14,500	38,022	6,548	30,596	1,133,624
DEPRECIATION At 1 Nov 2010 Charge for the year	- -	13,500	16,482 3,802	3,754 432	25,217 2,690	58,953 6,924
At 31 Oct 2011	_	13,500	20,284	4,186	27,907	65,877
NET BOOK VALUE At 31 Oct 2011	1,043,958	1,000	17,738	2,362	2,689	1,067,747
At 31 Oct 2010	1,043,958	1,000	21,540	2,794	5,379	1,074,671

No depreciation is provided in respect of yachts as it is the charity's policy to maintain the yachts in immaculate condition such that the residual values of the yachts are at least the same as the costs

Hire purchase agreements

Included within the net book value of £1,067,747 is £Nil (2010 - £Nil) relating to assets held under hire purchase agreements. The depreciation charged to the accounts in the year in respect of such assets amounted to £Nil (2010 - £3,430).

NOTES TO THE FINANCIAL STATEMENTS

13.	YACHTS		
13.	TACHIS	NBV	NBV
		2011	2010
		£	£
	Donald Searle	150,068	150,068
	Rona II	227,162	227,162
	Merrilyn	595,909	595,909
	Lady Shona	70,819	70,81 9
		1,043,958	1,043,958
			
	The large yachts were valued by John Winterbott 2006	ham and Partners, International Marine S	Surveyors, on 10 April
14.	STOCKS		
		2011	2010
		£	£
	Stock	1 200	1 200
	Stock	1,200	1,200
	DERTORS		
15	DEBTORS		
		2011	2010
		£	£
	Trade debtors	_	3,100
	VAT repayment due	4.947	4,187
	Purchase ledger debit balance	354	722
	Other debtors	1,299	775
	Prepayments	18,022	20,137
		24,622	28,921
		24,022	20,921
16.	CREDITORS: Amounts falling due within one ye	ar	
		2011	2010
		£	£
	Trade creditors	4,478	11,177
	Hire purchase agreements	+,+70 -	2,088
	Accruals	2,808	6,908
		7,286	
			20,173
17.	COMMITMENTS UNDER OPERATING LEASES		
	At 31 Oct 2011 the company had annual commitm	nents under non-cancellable operating lea Land and build i	
		2011	2010
		2011 £	2010 £
		_	-
	Operating leases which expire:	24.000	
	After more than 5 years	24,000	24,000
			

NOTES TO THE FINANCIAL STATEMENTS

18.	UNRESTRICTED INCOME FUNDS				
		Balance at 1 Nov 2010 £	Incoming resources £	Outgoing resources £	Balance at 31 Oct 2011 £
	Designated Funds General Funds	1,043,957 106,013	422,774	_ (400,949)	1,043,957 127,838
		1,149,970	422,774	(400,949)	1,171,795
19.	ANALYSIS OF NET ASSETS BETWEE	N FUNDS			
			Tangible fixed assets £	Net current assets £	Total £
	Unrestricted Income Funds: Designated Funds General Funds		1,043,958 23,789	_ _ 104,048	1,043,958 127,837
			1,067,747	104,048	1,171,795
	Total Funds		1,067,747	104,048	1,171,795