# UAV ENGINES LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

SATURDAT



04/06/2011 COMPANIES HOUSE 194

#### **COMPANY INFORMATION**

Directors J Gaspar

E Aharonson (Appointed 1 February 2011)

S Sarid

Secretary C J Biddulph

Company number 2691211

Registered office Lynn Lane

Shenstone Lichfield Staffordshire WS14 0DT

Auditors Edwards

Harmony House 34 High Street Aldridge West Midlands WS9 8LZ

Business address Lynn Lane

Shenstone Lichfield Staffordshire WS14 0DT

Bankers HSBC plc

49 Market Street

Lichfield Staffordshire WS13 6LB

#### **CONTENTS**

	Page
Directors' report	1 - 2
Independent auditors' report	3 - 4
Profit and loss account	5
Balance sheet	6
Cash flow statement	7
Notes to the cash flow statement	8
Notes to the financial statements	9 - 16

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 DECEMBER 2010

The directors present their report and financial statements for the year ended 31 December 2010

#### Principal activities and review of the business

The principal activity of the company continued to be that of the design, manufacture and sale of high performance rotary engines for unmanned air vehicles

The results for the year and the financial position at the year end were considered satisfactory by the directors given the competitive pressures which currently exist with many governments reigning in defence spend in all the company's market sectors. During the year the company experienced customer-driven delays on some major programs which reduced turnover during the year but the directors feel that sales will recover from 2011 onwards and the general market will show some measured growth in the next few years at least. The company moves into 2011 with a healthy order-book and more than adequate assets.

The level of conflict in the world does have a bearing on the company's market activity, however the company has over the years developed strong after-sales spares and support business and, together with its highly respected research and development capability, the company has great confidence in its ability to react positively and profitably to all market conditions

Gross profit margin (gross profit as a percentage of turnover) for 2010 is 36 4% (2009 32 7%) This is in line with the levels of gross profit achieved by the company in recent years. The margin is expected to remain at least at this level for the coming year. Source data is taken from the audited financial statements.

#### Results and dividends

The results for the year are set out on page 5

Interim ordinary dividends were paid during the year amounting to £2,000,000 (2009 £Nil) The directors do not recommend payment of a final dividend

#### Research and development

The company continues to commit significant resource and time to the development of new engines and product enhancements that reinforce the competitive edge of the company's range of engines

#### Financial risk management objectives and policies

The company finances its operations through retained profits and the use of local currency operational bank accounts, where necessary

The directors' objectives are to retain sufficient liquid funds to enable the company to meet its day to day obligations as they fall due and to maximise returns on funds

The company's funds are held primarily in short term deposit accounts. The directors believe that this gives them the flexibility to release cash resources at short notice and also allows them to take advantage of changing conditions in the finance markets as they arise.

#### Directors

The following directors have held office since 1 January 2010

I Dvir

(Resigned 1 February 2011)

J Gaspar

E Aharonson

(Appointed 1 February 2011)

S Sand

#### **DIRECTORS' REPORT (CONTINUED)**

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### **Auditors**

In accordance with the company's articles, a resolution proposing that Edwards be reappointed as auditors of the company will be put at a General Meeting

#### Directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information

On behalf of the board

S Sarıd

Director

3 March 2011

#### INDEPENDENT AUDITORS' REPORT

#### TO THE MEMBERS OF UAV ENGINES LIMITED

We have audited the financial statements of UAV Engines Limited for the year ended 31 December 2010 set out on pages 5 to 16. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Part 3 of Chapter 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on pages 1 - 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### INDEPENDENT AUDITORS' REPORT (CONTINUED)

#### TO THE MEMBERS OF UAV ENGINES LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

D C P Webb FCA (Senior Statutory Auditor) for and on behalf of Edwards

3 March 2011

**Chartered Accountants Statutory Auditor** 

Harmony House 34 High Street Aldridge West Midlands WS9 8LZ

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2010

	Notes	2010 £	2009 £
Turnover	2	13,082,104	16,230,012
Cost of sales		(8,319,470)	(10,896,251)
Gross profit		4,762,634	5,333,761
Administrative expenses		(1,395,301)	(1,250,288)
Operating profit	3	3,367,333	4,083,473
Other interest receivable and similar			
income	4	47,734	32,428
Interest payable and similar charges	5	<del>-</del>	(4,239)
Profit on ordinary activities before			
taxation		3,415,067	4,111,662
Tax on profit on ordinary activities	6	(788,770)	(1,039,609)
Profit for the year	15	2,626,297	3,072,053

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

#### **BALANCE SHEET**

#### AS AT 31 DECEMBER 2010

		20	010	20	09
	Notes	£	£	£	£
Fixed assets					
Tangible assets	8		707,669		610,375
Current assets					
Stocks	9	2,822,857		2,627,488	
Debtors	10	8,124,921		5,961,083	
Cash at bank and in hand		498,124		310,683	
		11,445,902		8,899,254	
Creditors: amounts falling due within					
one year	11	(3,654,643)		(1,636,998)	
Net current assets			7,791,259		7,262,256
Total assets less current liabilities			8,498,928		7,872,631
			8,498,928 		7,872,631 ————
Capital and reserves					
Called up share capital	14		312,500		312,500
Profit and loss account	15		8,186,428		7,560,131
Shareholders' funds	16		8,498,928		7,872,631
Shareholders' funds	16		8,498,928		7,872,6

Approved by the Board and authorised for issue on 3 March 2011

S Sarıd

Director

E Aharonson Director

Company Registration No 2691211

#### **CASH FLOW STATEMENT**

#### FOR THE YEAR ENDED 31 DECEMBER 2010

	£	2010 £	£	2009 £
Net cash inflow from operating activities		3,169,318		1,200,528
Returns on investments and servicing of finance				
Interest received	47,734		32,428	
Interest paid	<u>-</u>		(4,239)	
Net cash inflow for returns on investments		47 704		20.400
and servicing of finance		47,734		28,189
Taxation		(753,209)		(1,121,795)
Capital expenditure				
Payments to acquire tangible assets	(276,402)		(383,508)	
Net cash outflow for capital expenditure		(276,402)		(383,508)
Equity dividends paid		(2,000,000)		
Net cash inflow/(outflow) before management of liquid resources and financing		187,441		(276,586)
Increase/(decrease) in cash in the year		187,441		(276,586)

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2010

1	Reconciliation of operating profit to no activities	et cash inflow from op	perating	2010	2009
				£	£
	Operating profit			3,367,333	4,083,473
	Depreciation of tangible assets			179,108	326,845
	Increase in stocks			(195,369)	(682,054)
	Increase in debtors			(2,209,838)	(2,181,605)
	Increase/(decrease) in creditors within or	ne year		2,028,084	(346,131)
	Net cash inflow from operating activit	ies		3,169,318	1,200,528
2	Analysis of net funds	1 January 2010	Cash flow	Other non- cash changes	31 December 2010
		£	£	£	£
	Net cash				
	Cash at bank and in hand	310,683	187,441	-	498,124
	Bank deposits				
	Net funds	310,683	187,441	-	498,124
3	Reconciliation of net cash flow to mov	vement in net funds		2010	2009
				£	£
	Increase/(decrease) in cash in the year			187,441	(276,586)
	Movement in net funds in the year			187,441	(276,586)
	Opening net funds			310,683	587,269
	Closing net funds			498,124	310,683

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

#### 1 Accounting policies

#### 11 Accounting convention

The financial statements are prepared under the historical cost convention

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

#### 1.4 Research and development

Research expenditure is written off to the profit and loss account in the year in which it is incurred Development expenditure is written off in the same way unless the directors are satisfied as to the technical, commercial and financial viability of individual projects. In this situation, the expenditure is deferred and amortised over the period during which the company is expected to benefit

#### 1 5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows.

Computer equipment

33 3% Straight line

Plant and machinery

10-20% Straight line

Fixtures, fittings & equipment

10-20% Straight line

#### 1.6 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 1.7 Stock and work in progress

Stock is valued at the lower of cost and net realisable value

#### 1.8 Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with Financial Reporting Standard 17

#### 1.9 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future

#### 1 10 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

#### 1.11 Warranty provision

Provision is made for the estimated future cost of carrying out warranty work on engines previously sold and still under warranty

2	Turnover		
	Turnover is attributable to the principal activity of the company		
	Geographical market	_	
		Turno	
		2010 £	2009 £
	United Kingdom	1,227,191	681,098
	United Kingdom United States of America	9,076,067	14,146,338
		1,514,398	306,533
	Europe Rest of the World	1,264,448	1,096,043
		13,082,104	16,230,012
3	Operating profit	2010	2009
		£	£
	Operating profit is stated after charging		
	Depreciation of tangible assets	179,108	326,845
	Loss on foreign exchange transactions	1,397	-
	Research and development	245,337	231,906
	Operating lease rentals	72,214	89,956
	Auditors' remuneration (including expenses and benefits in kind)	10,000	14,650
	and after crediting		
	Profit on foreign exchange transactions	<del>-</del>	(1,102)
4	Investment income	2010	2009
•	mvesument moone	£	£
	Bank interest	3,470	1,957
	Other interest	44,264	30,471
		47,734	32,428
5	Interest payable	2010	2009
	-	£	£
	On overdue tax	-	4,239
		<del></del>	

6	Taxation	2010 £	2009 £
	Domestic current year tax	~	_
	U K corporation tax	914,048	1,160,831
	Adjustment for prior years	(171,278)	(116,222)
	Total current tax	742,770	1,044,609
	Deferred tax		
	Deferred tax charge/credit current year	46,000	(5,000)
		788,770	1,039,609
		<del></del>	<u> </u>
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	3,415,067	4,111,662
		<del>- · · · · · · · · · · · · · · · · · · ·</del>	
	Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 28 00% (2009 - 28 00%)	956,219	1,151,265
	Effects of		
	Non deductible expenses	2,456	1,891
	Depreciation add back	50,150	91,517
	Capital allowances	(79,594)	(69,166)
	Movement in warranty provision	(15,183)	(14,676)
	Adjustments to previous periods	(171,278)	(116,222)
		(213,449)	(106,656)
	Current tax charge for the year	742,770	1,044,609
7	Dividends	2010 £	2009 £
	Ordinary interim paid	2,000,000	-

8	Tangible fixed assets				
		Computer equipment	Plant and machinery	Fixtures, fittings & equipment	Total
		£	£	£	£
	Cost				
	At 1 January 2010 Additions	338,808 65,733	738,965 174,999	906,668 35,670	1,984,441 276,402
	At 31 December 2010	404,541	913,964	942,338	2,260,843
	Depreciation				
	At 1 January 2010	213,099	455,228	705,739	1,374,066
	Charge for the year	73,541	53,169	52,398	179,108
	At 31 December 2010	286,640	508,397	758,137	1,553,174
	Net book value				
	At 31 December 2010	117,901	405,567	184,201	707,669
	At 31 December 2009	125,709	283,737	200,929	610,375
9	Stocks and work in progress			2010 £	2009 £
	Raw materials and consumables			2,822,857	2,560,888
	Work in progress			• • • • • • • • • • • • • • • • • • •	66,600
				2,822,857	2,627,488

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

10	Debtors	2010	2009
		£	£
	Trade debtors	2,306,777	1,989,045
	Amounts owed by parent and fellow subsidiary undertakings	5,433,331	3,647,839
	Other debtors	89,118	61,453
	Prepayments and accrued income	246,695	167,746
	Deferred tax asset (see note 12)	49,000	95,000
		8,124,921	5,961,083

The deferred tax asset relates to the excess of depreciation charged in the accounts, over the tax allowances claimed for corporation tax. These will be recoverable in the foreseeable future

In addition the company has a policy for the warranty of its products sold, which is not allowable for corporation tax. As the true cost becomes known the tax relief will be recoverable

11	Creditors: amounts falling due within one year	2010 £	2009 £
	Trade creditors	434,274	713,655
	Corporation tax	429,048	439,487
	Other taxes and social security costs	44,367	-
	Other creditors	2,424,595	50,217
	Accruals and deferred income	322,359	433,639
		3,654,643	1,636,998

12	Provisions for liabilities and charges		
	The deferred tax asset (included in debtors, note 10) is made up as follows:		
		2010	
		£	
	Balance at 1 January 2010	(95,000)	
	Profit and loss account	46,000	
	Balance at 31 December 2010	(49,000)	
		2010	2009
		£	£
	Decelerated capital allowances	(21,000)	(50,000)
	Other timing differences	(28,000)	(45,000)
		(49,000)	(95,000)
13	Pension and other post-retirement benefit commitments Defined contribution		
		2010	2009
		£	£
	Contributions payable by the company for the year	15,368	24,648
14	Share capital	2010 £	2009 £
	Allotted, called up and fully paid		
	312,500 Ordinary shares of £1 each	312,500	312,500

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

15	Statement of movements on profit and loss account		Profit and loss account £
	Balance at 1 January 2010 Profit for the year Dividends paid Balance at 31 December 2010		7,560,131 2,626,297 (2,000,000) 8,186,428
16	Reconciliation of movements in shareholders' funds	2010 £	2009 £
	Profit for the financial year Dividends	2,626,297 (2,000,000)	3,072,053
	Net addition to shareholders' funds Opening shareholders' funds	626,297 7,872,631 —————	3,072,053 4,800,578
	Closing shareholders' funds	8,498,928 	7,872,631 ————

#### 17 Financial commitments

At 31 December 2010 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2011

	Land and but	ldıngs	Other	Other	
	2010	2009	2010	2009	
	£	£	£	£	
Operating leases which expire					
Between two and five years	84,860	-	17,410	12,303	
In over five years	<u> </u>	73,645		-	
	84,860	73,645	17,410	12,303	

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

#### 18 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the year was

year was	2010 Number	2009 Number
Administration	7	7
Manufacturing	34	35
	41	42
Employment costs	2010	2009
	£	£
Wages and salanes	1,271,513	1,254,923
Social security costs	135,679	133,776
Other pension costs	15,368	24,648
	1,422,560	1,413,347

#### 19 Control

The immediate and ultimate holding company is Elbit Systems Limited, incorporated in Israel

#### 20 Related party transactions

Elbit Systems Limited ("Elbit") is the company's ultimate and immediate parent undertaking

During the year the company made sales amounting to £525,078 (2009 £176,468) to Elbit, made purchases amounting to £Nil (2009 £550,120) and was re-charged overhead expenses amounting to £307,000 (2009 £241,000) from Elbit In addition, the company received interest of £43,670 (2009 £13,692) from Elbit, in relation to a loan advanced to them

At 31 December 2010, included in debtors was a balance of £5,433,331 (2009 £3,647,839) due from Elbit